



## Information about RIA Training Course in Russian Language

Presented by  
**Jacobs, Cordova & Associates**  
27 June – 01 July 2016, Istanbul, Turkey

### Lecturers for the course

**TIGRAN SUKIASYAN** is Senior Associate with Jacobs, Cordova and Associates – international leader in regulatory reforms. He is certified by JC&A trainer (since 2009) in the field of better regulatory practices, including RIA and takes active participation in design, delivery of trainings both in English and Russian. He has worked with state institutions at the national level and with international organizations (WB, EBRD, OECD, BSEC, UNDP, UNIDO, UCTAD, EU TACIS, DFID, OSCE). Mr. Sukiasyan's work has required advanced negotiation skills with senior Government and donor representatives to design and implement policy reforms. His knowledge of world best practices in business environment reforms, investment policy, trade policy and market infrastructure development, as well as excellent knowledge of support priorities of major donor agencies and international organizations, their programming cycles and reporting modalities resulted in formulating and negotiating with stakeholders Governments' policy documents aimed at improving of business enabling environment in the countries of FSU. The most recent example is initiation and successful accomplishment of fund-raising of 3 mln USD for two cycles of "Regulatory Guillotine" project in Armenia, as well as successful implementation of political consultations within senior level representatives of the Government and Donor community aimed at adopting politically sound set-up for reform.

**IGOR GUTAN** is Senior Associate with Jacobs, Cordova and Associates – international leader in regulatory reforms. He has over 12 years of experience in advising the Governments on regulatory reform and good governance, better regulation, public administration reforms, institutional design and capacity building. Since 2008 Mr. Gutan has worked with the governments of Albania, Kosovo, Kazakhstan, Kyrgyzstan, Tunisia Tajikistan, Moldova, Georgia on design and implementation of RIA, "Guillotine" reviews of regulations and administrative formalities, better regulation and regulatory management systems, reform of business licensing and inspections reforms, design and delivery of RIA and SCM trainings for high and mid-level officials. Mr. Gutan has a Bachelor's degree in Public Affairs and Law and an LL.M in International Law. He is fluent in English, Russian, Romanian and French.

### The course has been designed under the guidance and overall supervision of Jacobs, Cordova and Associates' Senior Directors:

**SCOTT JACOBS**, Managing Director of Jacobs, Cordova & Associates, directed from 1995-2001 the influential OECD program on regulatory reform that assessed regulatory governance and RIA programs in the industrialized democracies. He has worked on regulatory impact analysis in over 45 developed and developing countries. Mr. Jacobs edited the 1997 OECD report, Regulatory Impact Analysis: Best Practices in OECD Countries that is the one of the most frequently cited authorities in the field. He has written 21 books on regulatory reform and good regulation practices. Among his work are: "Asking the Right Questions: The Design of Training Courses for Regulatory Impact Assessment in Developing Countries" at a conference held by the Centre on Regulation and Competition (CRC), Manchester University in Cape Town. He published in 2004 "Regulatory Impact Assessment and the Economic Transition to Markets" in Public Money & Management. He has provided RIA training in the European Commission, Bulgaria, China, Korea, Moldova, Serbia, South Africa, Turkey, and Ukraine.



**DR. CESAR CORDOVA** is an international expert on regulatory reform and good governance issues who has advised governments of more than 20 developed or in-transition countries. Since joining Jacobs, Cordova & Associates as director in January 2004, he has worked with the governments of Albania, Belgium, Bosnia, Bangladesh, Canada, Jordan, Macedonia, Mexico, Moldova, Paraguay, Peru, El Salvador, Serbia, Syria, Turkey, and Vietnam on RIA and regulatory reform aspects. In parallel, he has worked with the World Bank, the Inter American Development Bank, the Asian Development Bank and the International Labour Organization on horizontal issues concerning the setting up of an institutional architecture to drive systemic reforms, the assessment of regulatory burdens and policies through RIA, the improvement of regulatory compliance through effective inspection system, and the strengthening the governance of sectoral autonomous regulators. As deputy head of the OECD Program on Regulatory Reform until 2003, he worked with 30 OECD countries in cutting-edge regulatory design. He directed the OECD country review program – coordinating programs between the OECD and APEC and South East European countries. Prior to joining the OECD, he was the General Director for the Economic Deregulation Unit within the Mexican government and was a negotiator of the North American Free Trade Associations (NAFTA). He has authored many articles and books on regulatory reform and good governance in OECD countries, Latin America, and South East Europe. Dr. Cordova has a French and Mexican nationality.

**Jacobs, Cordova & Associates (JC&A)** is a consulting firm, founded in 2001, specializing in designing and implementing improvements in the quality of government regulators and regulations, based on multidisciplinary approaches of microeconomics, rule of law, and new public management. We help governments get better results at lower cost, facilitating rather than blocking market forces, with the right regulatory solutions. Our offices are located in Washington, DC, Dublin, and Mexico City.

We work in the areas of regulatory reform and better business environments, regulatory impact assessment and evaluation, public sector capacity building, anti-corruption, stakeholder consultation, design and management of reforms, and trade facilitation. We have led and implemented more than 300 projects in regulatory reform in more than 110 countries. For example, we recently carried out an economic reconstruction project in Iraq using our Regulatory Guillotine™ method. Our clients include national governments and international institutions such as the World Bank/IFC/FIAS, EBRD, OECD, APEC, the Asian Development Bank, the Inter-American Development Bank, ILO, UNDP, as well as many bilateral aid agencies such as the various facilities of the European Commission, USAID, DANIDA, DFID (UK) and Germany Aid (GIZ).

**Regulatory Impact Assessment** highly adaptable group of policy analysis methods used in a wide range of administrative contexts to help regulators make the right choices about when and how to regulate. The Jacobs, Cordova & Associates team is among the world's best-known RIA experts. We have designed and implemented RIA systems in over 60 countries over 30 years. Our approach is highly pragmatic and suited to each situation. The many methods used in RIA—including benefit-cost, cost-effectiveness, and least-cost tests, and partial tests such as administrative burden and small-business tests—are simply means of giving order to complex qualitative and quantitative information about the potential effects of regulatory measures. RIA is not, however, about analytical precision. Even simple analysis based on qualitative information and stakeholder consultation can help identify better and worse options.

Our Directors have been instrumental in the global spread of RIA, and our publications and research have defined many of the best of practices in RIA used today to guide country practices. Our services include:

- Design and implementation of RIA systems and institutions for governments or agencies;
- Design of RIA methods to ensure that they fit government priorities and capacities;



- Development of pilot RIAs as training tools;
- RIA training at introductory and advanced levels. See our training services.
- Start-to-finish RIA preparation for regulatory and private sector clients.